



COURSE TITLE : **INTRODUCTION TO INTERNATIONAL BUSINESS LAW**

COURSE NUMBER : **BLAW 310**

CREDITS : 3

PREREQUISITE : NONE

ECTS CREDITS : 6

OFFERED : FALL

SEMESTER HOURS : 36

COURSE DESCRIPTION :

This course compares various law systems throughout the world, helping the student realize that one's own law system or that of the United States is not the only one. Law also grows out of historical and cultural values as well.

COURSE OBJECTIVES :

To introduce the student to the legal environment of international business by looking at the kinds of national and international legal structures a manager will encounter when doing business internationally.

INSTRUCTIONAL METHODOLOGY :

The course is developed through lectures and case studies. Will be covered in class :

- Introduction : Growth of International Business & International Law
- Public International Law, International Organizations, Private International Law
- Common Law Tradition : Canada
- Civil Law Tradition : Germany
- Islamic Law : Saudi Arabia ; Japan, China
- Supranational Law : The European Union
- International Contracts - Incoterms
- Dispute Settlement ; Documentary Credits; Transport & Insurance
- Legal Structure of International Trade GATT; Regulation of Imports & Exports
- Forms of Business Organization - Proprietorship, Partnership, Corporation
- Agents, Distributorships, Licensinq, Franchising, Joint Ventures
- Regulating Global Competition; Protecting Business Property Rights

TEXT : ***International Business Law & Its Environment***, Schafer, Thomson , 6<sup>th</sup> Edition, 2005

EVALUATION :

The final grade will be made up of a class participation, a term paper, a mid-term test and the final examination.